

FERC Job Title (In LINK®)	Descriptions (Updated April 2021)
Account Representative II, Capacity Services	Members of this team are primarily responsible for assisting customers in transacting their daily business on the pipeline with a specific focus on areas related to nominations, confirmations and allocations. Assist customers with developing transportation and storage utilization strategies that can be implemented within their respective contractual entitlements. This includes applying knowledge of FERC Gas Tariff to ensure daily compliance with the current regulatory environment and pro-actively managing customer contract imbalances. Troubleshoot customer operational problems/issues with the ultimate responsibility of ensuring that customers receive timely resolution of all discrepancies involving pipeline services. Job titles are in a line of progression with each subsequent level assuming a higher level of competency and responsibility.
Account Representative III, Capacity Service	Members of this team are primarily responsible for assisting customers in transacting their daily business on the pipeline with a specific focus on areas related to nominations, confirmations and allocations. Assist customers with developing transportation and storage utilization strategies that can be implemented within their respective contractual entitlements. This includes applying knowledge of FERC Gas Tariff to ensure daily compliance with the current regulatory environment and pro-actively managing customer contract imbalances. Troubleshoot customer operational problems/issues with the ultimate responsibility of ensuring that customers receive timely resolution of all discrepancies involving pipeline services. Job titles are in a line of progression with each subsequent level assuming a higher level of competency and responsibility.
Account Representative III, Capacity Services	Members of this team are primarily responsible for assisting customers in transacting their daily business on the pipeline with a specific focus on areas related to nominations, confirmations and allocations. Assist customers with developing transportation and storage utilization strategies that can be implemented within their respective contractual entitlements. This includes applying knowledge of FERC Gas Tariff to ensure daily compliance with the current regulatory environment and pro-actively managing customer contract imbalances. Troubleshoot customer operational problems/issues with the ultimate responsibility of ensuring that customers receive timely resolution of all discrepancies involving pipeline services. Job titles are in a line of progression with each subsequent level assuming a higher level of competency and responsibility.

<p>Account Representative III, Scheduling and Volume Management</p>	<p>Shift position: handles customer interaction as it pertains to nominations, confirmations, allocations and imbalance management during non-business hours. Also manage interconnect pipeline confirmations and real-time customer imbalance management. Coordinates with Gas Control for effective oversight and implementation of customer nomination changes. Reports to Manager, System Balances. Troubleshoots all customer operational problems/issues and has responsibility to ensure that customers receive timely resolution of all discrepancies involving pipeline services. Responsible for ensuring that physical pipeline flows are in line with scheduled quantities in accordance with Tariff and other contractual guidelines. Job titles are in a line of progression with each subsequent level assuming additional responsibility and capability to manage customer and internal issues.</p>
<p>Account Representative IV, Capacity Services</p>	<p>Members of this team are primarily responsible for assisting customers in transacting their daily business on the pipeline with a specific focus on areas related to nominations, confirmations and allocations. Assist customers with developing transportation and storage utilization strategies that can be implemented within their respective contractual entitlements. This includes applying knowledge of FERC Gas Tariff to ensure daily compliance with the current regulatory environment and pro-actively managing customer contract imbalances. Troubleshoot customer operational problems/issues with the ultimate responsibility of ensuring that customers receive timely resolution of all discrepancies involving pipeline services. Job titles are in a line of progression with each subsequent level assuming a higher level of competency and responsibility.</p>
<p>Account Representative IV, Capacity Services</p>	<p>Members of this team are primarily responsible for assisting customers in transacting their daily business on the pipeline with a specific focus on areas related to nominations, confirmations and allocations. Assist customers with developing transportation and storage utilization strategies that can be implemented within their respective contractual entitlements. This includes applying knowledge of FERC Gas Tariff to ensure daily compliance with the current regulatory environment and pro-actively managing customer contract imbalances. Troubleshoot customer operational problems/issues with the ultimate responsibility of ensuring that customers receive timely resolution of all discrepancies involving pipeline services. Job titles are in a line of progression with each subsequent level assuming a higher level of competency and responsibility.</p>
<p>Analyst Advisor, Measurement</p>	<p>Reviewing and editing gas measurement data to ensure accuracy of volumes provided to downstream systems, including revenue billing system and customer interface systems. Assists in resolution of gas balance issues. Works closely with Capacity Services and customers to address measurement related issues.</p>
<p>Analyst I, Measurement</p>	<p>Reviewing and editing gas measurement data to ensure accuracy of volumes provided to downstream systems, including revenue billing system and customer interface systems. Assists in resolution of gas balance issues. Works closely with Capacity Services and customers to address measurement related issues.</p>

Analyst II, Measurement	Reviewing and editing gas measurement data to ensure accuracy of volumes provided to downstream systems, including revenue billing system and customer interface systems. Assists in resolution of gas balance issues. Works closely with Capacity Services and customers to address measurement related issues.
Business Development Specialist	Responsible for managing commercial relationship with several of Enbridge's largest Offshore customers. Builds relationships with assigned customers that result in the company meeting revenue targets. Resolves issues that might arise relating to: revenue billing; nominations and scheduling; credit; operations; rates and certificates and other commercial issues. Works with internal groups for the development of creative solutions that will address commercial issues raised by customers. Serves as the voice of the customer with other internal groups while balancing the commercial goals and objectives of the company and handles Business Development efforts for Offshore development.
Business Development Specialist South	Provides strategic support and management to the Company's business development functions in the south to meet its strategic priorities and objectives.
Business Development Sr Advisor	Managing activities related to customer service, contract renewal negotiations and capacity marketing for Sabal Trail Transmission (STT), Gulfstream Natural Gas System (GNGS) and Southeast Supply Header (SESH) shippers. Cultivate business relationships with existing and prospective customers on and near the STT, GNGS and SESH systems. Create/develop new products/services through optimization of existing assets. Interprets and reviews transportation agreements and maintains knowledge of tariffs and industry regulations to ensure corporate compliance while providing customers with appropriate level of service. Initiates and supports regulatory activities, including tariff changes, certificate filings, compliance filings, rate cases, etc. Works with marketing staff and/or customers on developing and implementing transportation utilization strategies. Primary contact and negotiator with certain key accounts
Business Development Sr Specialist	Responsible for working within a cross functional team to ensure accomplishment of the Company's commercial goals for the Louisiana Onshore region and Offshore. Supports the development and execution of strategic planning initiatives within the U.S. Marketing, Southern Region. Responsible for initiation and coordination of all activities relating to existing business relationship management with both the customer base and internal departments for the specified assets. Also responsible for new business origination business development activities through existing customer relationships or other means deemed necessary by the Director or Vice President.

<p>Comercial Business Supervisor</p>	<p>Serves in a lead or supervisory role for most assigned job duties, such as training, administration, communication, reporting, problem resolution, and project management. Acts as a liaison between the business community and MIS. Designs (conceptually), tests, and implements changes to the pipeline, gathering and storage system programming code. Monitors and maintains pipeline, gathering and storage system performance (speed) and quality (accuracy). Analyzes and addresses customer pipeline and storage system support issues. Develops, organizes and conducts pipeline, gathering and storage system training events for internal and external customers. Monitors and tests the pipeline and storage system to ensure compliance with FERC, SOX, and NAESB rules and objectives.</p>
<p>Commercial & Marketing Advisor, Capacity Services</p>	<p>Responsible for Producers, Power Providers, End Users, Local Distribution Companies and Investment banks across all of the Enbridge's Gas Transmission & Midstream pipelines and storage facilities. Account management includes the sale of transportation and storage capacity, resolution of all customer operational problems/issues, and responsibility to assure that customer receives timely resolution to all discrepancies involving pipeline services. Job titles are in a line of progression with each subsequent level assuming additional responsibility and capability to manage customer and internal issues.</p>
<p>Commercial Business Advisor</p>	<p>Serves in a lead or supervisory role for most assigned job duties, such as training, administration, communication, reporting, problem resolution, and project management. Acts as a liaison between the business community and MIS. Designs (conceptually), tests, and implements changes to the pipeline, gathering and storage system programming code. Monitors and maintains pipeline, gathering and storage system performance (speed) and quality (accuracy). Analyzes and addresses customer pipeline and storage system support issues. Develops, organizes and conducts pipeline and storage system training events for internal and external customers. Monitors and tests the pipeline, gathering and storage system to ensure compliance with FERC, SOX, and NAESB rules and objectives.</p>
<p>Commercial Business Advisor</p>	<p>Serves in a lead or supervisory role for most assigned job duties, such as training, administration, communication, reporting, problem resolution, and project management. Acts as a liaison between the business community and MIS. Designs (conceptually), tests, and implements changes to the pipeline, gathering and storage system programming code. Monitors and maintains pipeline, gathering and storage system performance (speed) and quality (accuracy). Analyzes and addresses customer pipeline, gathering and storage system support issues. Develops, organizes and conducts pipeline and storage system training events for internal and external customers. Monitors and tests the pipeline and storage system to ensure compliance with FERC, SOX, and NAESB rules and objectives.</p>

Commercial Business Analyst	Serves in a lead or supervisory role for most assigned job duties, such as training, administration, communication, reporting, problem resolution, and project management. Acts as a liaison between the business community and MIS. Designs (conceptually), tests, and implements changes to the pipeline, gathering and storage system programming code. Monitors and maintains pipeline, gathering and storage system performance (speed) and quality (accuracy). Analyzes and addresses customer pipeline, gathering and storage system support issues. Develops, organizes and conducts pipeline and storage system training events for internal and external customers. Monitors and tests the pipeline and storage system to ensure compliance with FERC, SOX, and NAESB rules and objectives.
Commercial Business Analyst	Serves in a lead or supervisory role for most assigned job duties, such as training, administration, communication, reporting, problem resolution, and project management. Acts as a liaison between the business community and MIS. Designs (conceptually), tests, and implements changes to the pipeline, gathering and storage system programming code. Monitors and maintains pipeline, gathering and storage system performance (speed) and quality (accuracy). Analyzes and addresses customer pipeline and storage system support issues. Develops, organizes and conducts pipeline, gathering and storage system training events for internal and external customers. Monitors and tests the pipeline and storage system to ensure compliance with FERC, SOX, and NAESB rules and objectives.
Commercial Business Specialist I	Serves in a lead or supervisory role for most assigned job duties, such as training, administration, communication, reporting, problem resolution, and project management. Acts as a liaison between the business community and MIS. Designs (conceptually), tests, and implements changes to the pipeline, gathering and storage system programming code. Monitors and maintains pipeline, gathering and storage system performance (speed) and quality (accuracy). Analyzes and addresses customer pipeline and storage system support issues. Develops, organizes and conducts pipeline, gathering and storage system training events for internal and external customers. Monitors and tests the pipeline and storage system to ensure compliance with FERC, SOX, and NAESB rules and objectives.

<p>Commercial Business Specialist II</p>	<p>Serves primarily in a managerial role for most assigned job duties, such as training, administration, communication, reporting, problem resolution, and project management. Acts as a liaison between the business community and MIS. Designs (conceptually), tests, and implements changes to the pipeline, gathering and storage system programming code. Monitors and maintains pipeline and storage system performance (speed) and quality (accuracy). Analyzes and addresses customer pipeline, gathering and storage system support issues. Develops, organizes and conducts pipeline and storage system training events for internal and external customers. Monitors and tests the pipeline, gathering and storage system to ensure compliance with FERC, SOX, and NAESB rules and objectives.</p>
<p>Commercial Business Specialist II</p>	<p>Serves primarily in a managerial role for most assigned job duties, such as training, administration, communication, reporting, problem resolution, and project management. Acts as a liaison between the business community and MIS. Designs (conceptually), tests, and implements changes to the pipeline, gathering and storage system programming code. Monitors and maintains pipeline and storage system performance (speed) and quality (accuracy). Analyzes and addresses customer pipeline, gathering and storage system support issues. Develops, organizes and conducts pipeline and storage system training events for internal and external customers. Monitors and tests the pipeline, gathering and storage system to ensure compliance with FERC, SOX, and NAESB rules and objectives.</p>
<p>Commercial Contract Advisor, Contract Admin.</p>	<p>Serves in a lead or supervisory role for most assigned job duties, such as customer contracting support / issue resolution, customer training on the contracting process and contracting system, contract administration, contract-related reporting, and contract-related problem resolution and project management. Acts as a liaison between Marketing, Regulatory Affairs, Legal, Credit and other departments with respect to the preparation and administration of new transportation and storage contracts, contract amendments, and discounts and facilitates the implementation of negotiated rate agreements for certain of Enbridge Inc.'s Gas Transmission and Midstream business unit's pipelines and storage facilities. Acts as a liaison between the business community and MIS with respect to the Contracting module of the gas management system. Ensures that new transportation and storage contracts, contract amendments, and discounts are processed in accordance with FERC, SOX and NAESB compliance procedures and controls. Designs, tests, and implements changes to the gas management system contract administration-related programming code. Serves as a key contributor as they participate in regulatory and tariff filings associated with the contract administration process.</p>

<p>Commercial Contract Analyst II, Contract Admin.</p>	<p>Serves as a key contributor for most assigned job duties, such as such as customer contracting support / issue resolution, customer training on the contracting process and contracting system, contract administration, contract-related reporting, and contract-related problem resolution and project management. Acts as a liaison between Marketing, Regulatory Affairs, Legal, Credit and other departments with respect to the preparation and administration of new transportation and storage contracts, contract amendments, and discounts and facilitates the implementation of negotiated rate agreements for certain of Enbridge Inc.'s Gas Transmission and Midstream business unit's pipelines and storage facilities. Acts as a liaison between the business community and MIS with respect to the Contracting module of the gas management system. Ensures that new transportation and storage contracts, contract amendments, and discounts are processed in accordance with FERC, SOX and NAESB compliance procedures and controls. Designs, tests, and implements changes to the gas management system contract administration-related programming code. Serves as a key contributor as they participate in regulatory and tariff filings associated with the contract administration process.</p>
<p>Commercial Contracts Analyst III</p>	<p>This position is the primary Offshore non-tariff representative for commercial contracts providing contracts research, analysis, and occasional drafting. The role will support the Offshore non-tariff contracts for 15 pipelines, three platforms, and two liquids handling facilities owned by Enbridge Offshore entities.</p>
<p>CRM Specialist</p>	<p>Works closely with the Director in the areas of compliance of the Federally-mandated "Control Room Management" requirement as dictated by PHMSA (DOT). This position supports the activities centered on ensuring Enbridge's Control Room Management program is compliant with Federal regulations and control center/controller activities are consistent with stated processes and procedures. Daily job duties will include accuracy review of SCADA graphics, UDC points/descriptors, alarm set points and priorities. Ongoing evaluation and review of all compliance documentation, yearly training on documentation changes and maintains knowledge of changing Federal requirements for the control room.</p>
<p>Customer Service Rep IV</p>	<p>Shift position: handles customer interaction as it pertains to nominations, confirmations, allocations and imbalance management during non-business hours. Also manage interconnect pipeline confirmations and real-time customer imbalance management. Coordinates with Gas Control for effective oversight and implementation of customer nomination changes. Reports to Manager, System Balances. Troubleshoots all customer operational problems/issues and has responsibility to ensure that customers receive timely resolution of all discrepancies involving pipeline services. Responsible for ensuring that physical pipeline flows are in line with scheduled quantities in accordance with Tariff and other contractual guidelines. Job titles are in a line of progression with each subsequent level assuming additional responsibility and capability to manage customer and internal issues.</p>

Director Commercial
Operations

Responsible for leading the Capacity Services team that ensures quality customer service in the areas of nominations, confirmations, allocations, and imbalance management for the customers/shippers of Texas Eastern Transmission, Algonquin Gas Transmission, Maritimes and Northeast, East Tennessee, Sabal Trail, Southeast Supply Header, Enbridge Offshore, Vector, Valley Crossing, and Big Sandy pipeline systems and Steckman Ridge, Egan Hub, Moss Bluff and Bobcat Gas storage facilities. Leads Capacity Planning department that is responsible for the accurate posting of operational capacities in compliance with FERC's gas transparency requirements. Team also ensures capacities are generated to ensure efficient and safe operation of Enbridge US pipeline and storage facilities, to meet customer demands and to expand and create marketing opportunities where possible. Leads team that supports the marketing efforts for all new and existing transport and storage transactions including coordination with internal departments. Coordinates marketing efforts with internal groups for the development of creative solutions that will address commercial issues raised by customers. Serves as the voice of the customer with other internal groups while balancing the commercial goals, system operations and objectives of the company

<p>Director, Business Development & Marketing LA/Offshore</p>	<p>Responsible for all commercial activities for the onshore Louisiana, select onshore Texas, and all offshore business interests of the Company. This includes all existing business customer relationships, existing revenue management and extension, and all business development and origination activities. Development of growth projects, including commercial commitments, internal approvals, external authority, and execution. Manages onshore Louisiana, select onshore Texas, and all Offshore business interests. Maintains knowledge of Enbridge's commercial operations and competitive landscape across US Transmission footprint. Manages business unit planning, forecasting and performance monitoring/reporting. Manages commercial relationships with business unit customers including negotiating transportation agreements and other commercial arrangements. Manages business and market development activities for business units including identifying and advancing expansion opportunities. Manages the coordination of joint ventures entities (e.g. Destin Pipeline) to ensure effective communications with our partner/customer and achieve financial deliverables. Interface with our Energy Department and other marketing personnel to share market intelligence, regulatory changes and identify/develop and execute potential business opportunities. Manage coordination of various project execution initiatives to ensure alignment across the suite of projects in execution – such as changing regulations, emissions, permit and ROW issues. Directs negotiations, deal structures, and strategies on existing assets and new growth or acquisition opportunities. Specific to the offshore team – ensures effective overall coordination of daily service delivery (among field personnel, gas control, and scheduling) and the execution of significant commercial initiatives. Assures adequate and efficient staffing levels with necessary training and skill levels to carry out annual plans. Ensures internal processes are aligned, including support activities and that resources are in place to facilitate the capture of new</p>
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Director, Business Development & Marketing, SE

Responsible for commercial activities for all natural gas pipeline and storage and business interests of the Company in the Southeast. This includes all existing business customer relationships, existing revenue management and extension, and all business development and origination activities. Development of growth projects, including commercial commitments, internal approvals, external authority, and execution. Maintains knowledge of Enbridge's commercial operations and competitive landscape across US Transmission footprint. Manages business unit planning, forecasting and performance monitoring/reporting. Manages commercial relationships with business unit customers including negotiating transportation agreements and other commercial arrangements. Manages business and market development activities for business units including identifying and advancing expansion opportunities. Manages the coordination of joint ventures entities to ensure effective communications with our partner/customer and achieve financial deliverables. Interface with our Energy Department and other marketing personnel to share market intelligence, regulatory changes and identify/develop and execute potential business opportunities. Manage coordination of various project execution initiatives to ensure alignment across the suite of projects in execution – such as changing regulations, emissions, permit and ROW issues. Directs negotiations, deal structures, and strategies on existing assets and new growth or acquisition opportunities. Assures adequate and efficient staffing levels with necessary training and skill levels to carry out annual plans. Ensures internal processes are aligned, including support activities and that resources are in place to facilitate the capture of new business growth opportunities. Represents the business externally in various customer, industry and regulatory agency forums. Fosters and maintains high level industry relationships with key current and prospective customers.

<p>Director, Business Development & Marketing, South Texas</p>	<p>Responsible for all commercial activities for gas pipeline and storage business interests of the Company in Texas including serving Mexico. This includes all existing business customer relationships, existing revenue management and extension, and all business development and origination activities. Development of growth projects, including commercial commitments, internal approvals, external authority, and execution. Maintains knowledge of Enbridge's commercial operations and competitive landscape across US Transmission footprint. Manages business unit planning, forecasting and performance monitoring/reporting. Manages commercial relationships with business unit customers including negotiating transportation agreements and other commercial arrangements. Manages business and market development activities for business units including identifying and advancing expansion opportunities. Manages the coordination of joint ventures entities to ensure effective communications with our partner/customer and achieve financial deliverables. Interface with our Energy Department and other marketing personnel to share market intelligence, regulatory changes and identify/develop and execute potential business opportunities. Manage coordination of various project execution initiatives to ensure alignment across the suite of projects in execution – such as changing regulations, emissions, permit and ROW issues. Directs negotiations, deal structures, and strategies on existing assets and new growth or acquisition opportunities. Assures adequate and efficient staffing levels with necessary training and skill levels to carry out annual plans. Ensures internal processes are aligned, including support activities and that resources are in place to facilitate the capture of new business growth opportunities. Represents the business externally in various customer, industry and regulatory agency forums. Fosters and maintains high level industry relationships with key current and prospective customers</p>
<p>Director, Commercial Services</p>	<p>Leads the Commercial Services team which markets storage and transportation services to marketer, producer and power generation accounts for Enbridge's Gas Transmission and Midstream pipeline system.</p>
<p>Director, Customer Administration / LINK Systems</p>	<p>Responsible for overall management of the customer interface system and the transportation and storage contract administration process for Enbridge's Texas Eastern Transmission, Algonquin Gas Transmission, Maritimes and Northeast, East Tennessee, Sabal Trail, Southeast Supply Header, Enbridge Offshore, Vector, Valley Crossing and Big Sandy pipeline systems.. Provide quality customer service by ensuring that customer interface system performance is adequate; the customer interface system is programmed accurately; and new transportation and storage contracts, contract amendments, and discounts are processed accurately and efficiently. Ensure that the associated processes and systems are effectively designed and functioning properly in order to support financial (SOX) and regulatory (FERC / NAESB) compliance.</p>

Director, Gas Control	Responsible for the 24X7 real time gas control operation for Enbridge's Texas Eastern Transmission, Algonquin Gas Transmission, Maritimes and Northeast, East Tennessee, Sabal Trail, Southeast Supply Header, Enbridge Offshore, Vector, Valley Crossing, and Big Sandy pipeline systems.. This includes the safe and reliable delivery of the daily scheduled quantities through the real-time operation of compressor stations, pipeline facilities, and storage facilities.
Engineer II Capacity Planning	Uses pipeline simulation and optimization tools and receipts/delivery data to calculate/publish Spectra Energy Partners pipeline operational capacities at the compressor station level. Provide operational data to internal customers. Advises MHP the optimized operation to achieve fuel efficiency based on hydraulic simulation. Advises storage expansion projects. Manages Spectra Energy Partners' storage inventory on both physical and customer basis. Coordinates outages related to storage facilities. Generates customized monthly and weekly pipeline flow and storage inventory reports for accounting, regulatory and management. Maintains and updates storage-related data published to internal or external customers such as in DSS and Storage Inventory Management database.
Engineer Specialist, System Planning Gas	The Engineer Specialist has responsibility for effectively responding to the needs of clients, including Business Development, Marketing Services, Engineering and Construction, Regulatory, Legal and Transmission, as well as work with Enbridge's pipeline customers and vendors as necessary to further Enbridge's business goals. The Engineer Specialist provides technical support to internal groups through hydraulic modeling of the various pipelines to determine incremental facilities, operational capacities and obtain or predict operational information such as system pressures, volumes, and temperatures. Provides technical direction in the selection of pipeline routing, compressor station or meter station sites, compressor sizing and selection, pipeline sizing and other items as necessary based upon system designs and institutional knowledge.
Engineer, Asset Planning	Responsible for hydraulic design and analysis of pipeline facilities to support incremental and ongoing business and operations for the company. Interacts with numerous groups including Business Development, Marketing, Project Development, Regulatory Affairs, Legal, Engineering & Construction, Transmission, Gas Control, Environmental and Codes groups to assist in the detailed design of facilities from the conceptual stage to FERC application and through completion of construction and commissioning. Assists with operational issues such as fuel and electric power tracking. Assists with operational issues such as outages and efficiency studies to aid in optimizing the pipeline assets.

<p>Engineer, Capacity Planning</p>	<p>Uses pipeline simulation and optimization tools and receipts/delivery data to calculate/publish Spectra Energy Partners pipeline operational capacities at the compressor station level. Advises gas control the optimized operation to achieve customer nomination. Maintains and monitors pipeline system fuel and electricity cost. Maintains and updates pipeline system line pack. Advises MHP the optimized operation to achieve fuel efficiency based on hydraulic simulation. Advises storage expansion projects. Manages Spectra Energy Partners' storage inventory on both physical and customer basis. Coordinates outages related to storage facilities. Generates customized monthly and weekly pipeline flow and storage inventory reports for accounting, regulatory and management. Maintains and updates storage-related data published to internal or external customers such as in DSS and Storage Inventory Management database.</p>
<p>Gas Control Specialist I</p>	<p>Monitor the Control Center to ensure the safe and efficient operations of the Enbridge pipeline systems. Make decisions related to operational changes or maintenance activities impacting the pipelines, and ensure communication of such to the Controllers. Provide technical expertise and solutions to specific issues that arise during the shift. Ensure Enbridge is compliant with company policies and government regulations required by PHMSA based on Control Room Management.</p>
<p>Gas Nominations and Scheduling Sr Advisor</p>	<p>Responsible for the management of aggregate capacity and customer usage on the pipeline system. Charged with the daily scheduling of the pipe and coordination between customer usage and operational availability of capacity. Posts critical capacity notices and monitors informational postings to assure accuracy of the information. Manages system outages, both planned and unplanned, coordinating restrictions with applicable customers and posting relevant information so that compliant customer communication is assured. Troubleshoots customer operational problems/issues and has responsibility to assure that customer receives timely resolution to all discrepancies involving pipeline services. Provides project/regulatory/financial support: annual filings, special projects and initiatives, and tariff compliance. Job titles are in a line of progression with each subsequent level assuming a higher level of competence and responsibility.</p>

<p>Lead Capacity Scheduling and Volume Management</p>	<p>Responsible for the management of aggregate capacity and customer usage on the pipeline system. Lead the daily scheduling of the pipe and coordination between customer usage and operational availability of capacity. Posts critical capacity notices and monitors informational postings to assure accuracy of the information. Manages system outages, both planned and unplanned, coordinating restrictions with applicable customers and posting relevant information so that compliant customer communication is assured. Troubleshoots customer operational problems/issues and has responsibility to assure that customer receives timely resolution to all discrepancies involving pipeline services. Coordinate group activities related to project/regulatory/financial support: annual filings, special projects and initiatives, and tariff compliance as directed by the Manager of Capacity Scheduling. Coordinate all training for new hires into the group</p>
<p>Lead, System Planning Gas</p>	<p>The Supervising Engineer manages an Asset Planning engineer or engineers responsible for an Enbridge regional asset or assets to accomplish business goals. The Supervising Engineer has responsibility for the supervision, management, leadership, direction and overall success of the assigned group in effectively responding to the needs of clients, including Business Development, Marketing Services, Engineering and Construction, Regulatory, Legal and Transmission, as well as work with Enbridge's customers and vendors as necessary to further Enbridge's business goals.</p>
<p>Manager Capacity Services</p>	<p>Manages a team that is responsible for customer transactional activity and problem resolution. Coordinates and resolves issues between internal and external customers as they arise in a timely and effective manner. Works with team to coordinate and implement enhancements with the LINK system; identify efficiencies through continuous process review and respond to changes in nominations, allocations, confirmations and other processes performed by Capacity Services. Assures compliance with SOX controls as applicable to the group.</p>
<p>Manager Gas Control (Central)</p>	<p>The Manager of Gas Control covers the position for potentially each pipeline; Texas Eastern, East Tennessee, Algonquin, Maritimes & Northeast, Southeast Supply Header, Valley Crossing, Nexus, Offshore and Big Sandy Pipeline. The principal objective of this position is to optimize the pipeline facilities through subordinate levels of gas controllers controlling the real-time operation of compressor stations, pipeline facilities to maximize the volumes handled in the most economical method. This requires 24 hour supervision of system requirements, storage field operations, and monitoring of compressor stations to achieve safe, reliable operations. Even though this position may be required to supervise Southern operations, this position is responsible primarily for SESH, East Tennessee, Offshore, NEXUS, Sabal Trail and Vector. Seven years of gas control or equivalent industry experience. Experience with electronic data acquisition and control systems and one year field experience in oil and gas industry preferred. Experience on each pipeline in order to supervise day-to-day operations such that efficiency and pipeline integrity are maintained in accordance with customer expectation.</p>

<p>Manager Offshore Capacity Services and Contracts</p>	<p>This individual is primarily responsible for assisting customers in transacting their daily business on the USGTM offshore pipelines with a specific focus on areas related to nominations, confirmations and allocations. Oversees imbalance management for the USGTM offshore pipelines. Responsible for the drafting, compliance, administration and records retention of transportation and related contracts for the USGTM offshore pipelines. Extracts and analyzes gas volume, imbalance, contracting and revenue information in support of business needs. Reviews and approves work product of direct reports.</p>
<p>Manager System Planning (Gas)</p>	<p>Responsible for the leadership and direction of the System Planning Gas group. The group's main functions are to develop the conceptual design, regulatory support and competitive analysis for existing and proposed system expansion projects on Enbridge's and Spectra Energy Partners' pipeline systems (TETLP, AGT, ETNG, M&N US, NEXUS, Sabal Trail, Big Sandy, Alliance US, Manta Ray, Nautilus, Mississippi Canyon, Garden Banks, Valley Crossing), and the hydraulic design and maintenance of customers' entitlements on all pipeline systems, including design and unsubscribed capacity postings.</p>
<p>Manager U.S Marketing Southern Region</p>	<p>The Manager of U.S. Marketing, Southern Region provides leadership to the Marketing team and works within cross functional team to ensure accomplishment of the Company's commercial goals for specifically the East Tennessee Natural Gas, Saltville Storage, Highlands Pipeline, and Big Sandy Pipeline assets. Supports the Director U.S. Marketing, Southern Region in the development of strategic planning and initiatives. Responsible for initiation and coordination of all activities relating to existing business relationship management with both the customer base and internal departments for the specified assets. Responsible for maintaining and fostering relationships with existing customers, including managing and renegotiating existing agreements, marketing new services and expanding sales to existing customers. Identifies and develops new customers for the company's products and services. Leads existing Marketing team in support of these activities. Coordinates with several internal departments, including but not limited to – Regulatory, Legal, Commercial Operations, Field Operations, Capacity Services and Scheduling, Gas Control, Business Development, System Planning, and Economic Evaluation to ensure the company's commercial objectives are achieved and the commercial strategy is implemented effectively. Organizes and leads several customer events on location throughout each year (i.e. recurring customer events). Actively participates in industry associations to develop new customer and supplier relationships. Assists Director in the development of short and long-term team goals, budgets and strategies. Special projects on an as needed basis</p>

<p>Manager, Capacity Planning</p>	<p>Managing capacity planning group with several engineers, serving as liaison among gas control, regulatory, system planning, technical service, capacity scheduling, marketing and region, to ensure efficient and safe operation of Enbridge's pipeline system and storage facilities, to meet customer demands and to expand and create marketing opportunities. Hydraulic modeling for all Enbridge's US pipeline systems, providing operational capacities and operational cost optimization. Managing and operating all Enbridge's US storage facilities in terms of day to day inventory movement, fuel cost, outage planning, expansion projects, help marketing capture revenue opportunities. Managing online IT system to publish operational data to internal and external customers. Assist system planning and Engineering/ Construction in expanding our pipeline/storage facilities.</p>
<p>Manager, Contract Admin.</p>	<p>Responsible for the overall management of the transportation and storage contract administration process for certain of Enbridge Inc.'s Gas Transmission and Midstream business unit's pipeline and storage facilities. Includes responsibility for the compliance (FERC and SOX) and administration of new transportation and storage contracts, contract amendments, and discounts. Facilitates the resolution of inconsistencies between different pipeline and storage entities with respect to transportation, storage and discount contract administration systems, processes, and tariff language, in order to ensure the most efficient compliance and control mechanisms. Serves as a primary customer interface on complex contractual issues, such as those involving questions associated with net present value calculations, and contractual rights of first refusal. Oversees the design, testing, and implementation of changes to the pipeline and storage system contract administration-related programming code.</p>
<p>Manager, Gas Control (North)</p>	<p>The Manager of Gas Control covers the position for potentially each pipeline; Texas Eastern, East Tennessee, Algonquin, Maritimes & Northeast, Southeast Supply Header, Valley Crossing, Nexus, Offshore and Big Sandy Pipeline. The principal objective of this position is to optimize the pipeline facilities through subordinate levels of gas controllers controlling the real-time operation of compressor stations, pipeline facilities to maximize the volumes handled in the most economical method. This requires 24 hour supervision of system requirements, storage field operations, and monitoring of compressor stations to achieve safe, reliable operations. Even though this position may be required to supervise Southern operations, this position is responsible primarily for TE/M3, AGT and Maritimes and Northeast pipelines. Seven years of gas control or equivalent industry experience. Experience with electronic data acquisition and control systems and one year field experience in oil and gas industry preferred. Experience on each pipeline in order to supervise day-to-day operations such that efficiency and pipeline integrity are maintained in accordance with customer expectation.</p>

<p>Manager, Gas Control (South)</p>	<p>The Manager of Gas Control covers the position for potentially each pipeline; Texas Eastern, East Tennessee, Algonquin, Maritimes & Northeast, Southeast Supply Header, Valley Crossing, NEXUS, Offshore and Big Sandy Pipeline. The principal objective of this position is to optimize the pipeline facilities through subordinate levels of gas controllers controlling the real-time operation of compressor stations, pipeline facilities to maximize the volumes handled in the most economical method. This requires 24 hour supervision of system requirements, storage field operations, and monitoring of compressor stations to achieve safe, reliable operations. Even though this position may be required to supervise Southern operations, this position is responsible primarily for TETLP (Central and Southeast Region), Valley Crossing and Big Sandy. Seven years of gas control or equivalent industry experience. Experience with electronic data acquisition and control systems and one year field experience in oil and gas industry preferred. Experience on each pipeline in order to supervise day-to-day operations such that efficiency and pipeline integrity are maintained in accordance with customer expectation.</p>
<p>Manager, LINK Systems</p>	<p>Responsible for overall management of the customer interface system for certain of Enbridge Inc.'s Gas Transmission and Midstream business unit's pipeline and storage business. Includes responsibility for designing (conceptually), testing, and implementing changes to the pipeline and storage system programming code; monitoring and maintaining pipeline and storage system performance (speed) and quality (accuracy); analyzing and addressing customer pipeline and storage system support issues; developing, organizing and conducting pipeline and storage system training events for internal and external customers; and monitoring and testing the pipeline and storage system to ensure compliance with FERC, SOX, and NAESB rules / objectives.</p>
<p>Manager, Measurement and Gas Quality Assurance (Measurement Integrity)</p>	<p>Responsible for the monitoring and validation of the gas quality function for the Enbridge U.S. pipeline and storage assets. This includes both gas quality as it pertains to the measurement function and the monitoring for constituents that adversely affect the operation of the Enbridge assets. Responsible for the measurement business systems and the day to day validity of the measurement data.</p>
<p>Manager, Scheduling & Volume Management</p>	<p>Manages the Scheduling and Volume Management groups responsible for the scheduling of the Enbridge US pipelines after timely nominations. Manages the postings of pipeline outages and works closely with Capacity Planning, Capacity Services and Commercial Services on the day-to-day prioritization of services and the effect of capacity restriction on the nominations. Also, responsible for Volume Management shift teams.</p>

<p>Representative IV, Producer and Marketer Services</p>	<p>Responsible for Producers, Power Providers, End Users, Local Distribution Companies and Investment banks across all of the Enbridge's Gas Transmission & Midstream pipelines and storage facilities. Account management includes the sale of transportation and storage capacity, resolution of all customer operational problems/issues, and responsibility to assure that customer receives timely resolution to all discrepancies involving pipeline services. Job titles are in a line of progression with each subsequent level assuming additional responsibility and capability to manage customer and internal issues.</p>
<p>Representative IV, US Marketing</p>	<p>Responsible for Producers, Power Providers, End Users, Local Distribution Companies and Investment banks across all of the Enbridge's Gas Transmission & Midstream pipelines and storage facilities. Account management includes the sale of transportation and storage capacity, resolution of all customer operational problems/issues, and responsibility to assure that customer receives timely resolution to all discrepancies involving pipeline services. Job titles are in a line of progression with each subsequent level assuming additional responsibility and capability to manage customer and internal issues.</p>
<p>Representative V, Marketing</p>	<p>Responsible for managing commercial relationship with several of Enbridge's largest customers. Builds relationships with assigned customers that result in the company meeting revenue targets. Resolves issues that might arise relating to: revenue billing; nominations and scheduling; credit; operations; rates and certificates and other commercial issues. Works with internal groups for the development of creative solutions that will address commercial issues raised by customers. Serves as the voice of the customer with other internal groups while balancing the commercial goals and objectives of the company.</p>
<p>Senior Advisor, Measurement</p>	<p>Responsible for ensuring the validity of gas quality and measurement data for the Spectra Energy Partners' U.S. pipeline and storage assets. Works closely with all departments that are involved in gas measurement and gas balance functions, this includes the Houston Measurement group, gas control and the region technical staff. The position is also responsible for providing strategic direction for the placement of gas quality equipment and assuring Spectra Energy Partners is compliant with the Spectra Energy Partners pipeline tariffs and the FERC gas quality posting requirements. Will have input on changes to any standard operating procedures related to gas quality and measurement. Position actively participates on the Spectra Energy Partners Measurement Oversight Committee and external industry committees.</p>
<p>Senior Commercial Adviser, US Marketing</p>	<p>Resolves issues that might arise relating to: revenue billing; nominations and scheduling; credit; operations; rates and certificates and other commercial issues. Analyzes capacity and operations on various GTM pipelines and storage assets to develop viable market opportunities. Works with internal groups for the development of creative solutions that will address commercial issues raised by customers. Serves as the voice of the customer with other internal groups while balancing the commercial goals and objectives of the company.</p>

<p>Senior Commercial Contract Advisor, Contract Admin.</p>	<p>Serves in a lead or managerial role for most assigned job duties, such as customer contracting support / issue resolution, customer training on the contracting process and contracting system, contract administration, contract-related reporting, and contract-related problem resolution and project management. Acts as a liaison between Marketing, Regulatory Affairs, Legal, Credit and other departments with respect to the preparation and administration of new transportation and storage contracts, contract amendments, and discounts and facilitates the implementation of negotiated rate agreements for certain of Enbridge Inc.'s Gas Transmission and Midstream business unit's pipelines and storage facilities. Acts as a liaison between the business community and MIS with respect to the Contracting module of the gas management system. Ensures that new transportation and storage contracts, contract amendments, and discounts are processed in accordance with FERC, SOX and NAESB compliance procedures and controls. Designs, tests, and implements changes to the gas management system contract administration-related programming code. Coordinates regulatory and tariff filings associated with the contract administration process. Performs research, analysis, and coordination of complex customer transactions.</p>
<p>Senior Engineer II , Capacity Planning</p>	<p>Uses pipeline simulation and optimization tools and receipts/delivery data to calculate/publish Spectra Energy Partners pipeline operational capacities at the compressor station level. Advises gas control the optimized operation to achieve customer nomination. Maintains and monitors pipeline system fuel and electricity cost. Maintains and updates pipeline system line pack. Advises MHP the optimized operation to achieve fuel efficiency based on hydraulic simulation. Advises storage expansion projects. Manages Spectra Energy Partners' storage inventory on both physical and customer basis. Coordinates outages related to storage facilities. Generates customized monthly and weekly pipeline flow and storage inventory reports for accounting, regulatory and management. Maintains and updates storage-related data published to internal or external customers such as in DSS and Storage Inventory Management database.</p>
<p>Senior Representative, Commercial Services Marketing</p>	<p>Responsible for managing commercial relationship with several of Enbridge's largest Offshore customers. Builds relationships with assigned customers that result in the company meeting revenue targets. Resolves issues that might arise relating to: revenue billing; nominations and scheduling; credit; operations; rates and certificates and other commercial issues. Works with internal groups for the development of creative solutions that will address commercial issues raised by customers. Serves as the voice of the customer with other internal groups while balancing the commercial goals and objectives of the company and handles Business Development efforts for Offshore development.</p>

Senior Representative, Producer and Marketer Services	Responsible for managing commercial relationship with several of Enbridge's largest customers. Builds relationships with assigned customers that result in the company meeting revenue targets. Resolves issues that might arise relating to: revenue billing; nominations and scheduling; credit; operations; rates and certificates and other commercial issues. Works with internal groups for the development of creative solutions that will address commercial issues raised by customers. Serves as the voice of the customer with other internal groups while balancing the commercial goals and objectives of the company.
Senior Representative, US Marketing	Responsible for managing commercial relationship with several of Enbridge's largest customers. Builds relationships with assigned customers that result in the company meeting revenue targets. Resolves issues that might arise relating to: revenue billing; nominations and scheduling; credit; operations; rates and certificates and other commercial issues. Works with internal groups for the development of creative solutions that will address commercial issues raised by customers. Serves as the voice of the customer with other internal groups while balancing the commercial goals and objectives of the company.
Specialist Business Development	Managing activities related to customer service, contract renewal negotiations and capacity marketing for Sabal Trail Transmission (STT), Gulfstream Natural Gas System (GNGS) and Southeast Supply Header (SESH) shippers. Cultivate business relationships with existing and prospective customers on and near the STT, GNGS and SESH systems. Create/develop new products/services through optimization of existing assets. Interprets and reviews transportation agreements and maintains knowledge of tariffs and industry regulations to ensure corporate compliance while providing customers with appropriate level of service. Initiates and supports regulatory activities, including tariff changes, certificate filings, compliance filings, rate cases, etc. Works with marketing staff and/or customers on developing and implementing transportation utilization strategies. Primary contact and negotiator with certain key accounts
Specialist I, Gas Control	The Gas Control Technical Specialist maintains control room resources that enhance the controller's effectiveness and the ability to control the pipelines safely and efficiently. Coordinates operational event reviews (Abnormal Operations/emergency Response) per CRM requirements. Supports Control Room Management initiatives that include but not limited to, Alarm Management, Alarm Rationalization and Workload analysis/evaluation. Conducts fatigue assessments when needed and participate during "lessons learned/near misses" reviews. When applicable, provided recommended changes to insure continued improvement. Represents Gas Control in the development and implementation the GTM Gas Control IMS program. Tests the Control Center backup locations to insure availability at all times in accordance with PHMSA regulations.

Specialist III, LINK Systems	Responsible for managing resolution of complex customer interface system data and programming issues for certain of Enbridge Inc.'s Gas Transmission and Midstream business unit's pipeline and storage facilities. Researches, analyzes, and coordinates complex customer transactions. Coordinates other special projects, such as participation in industry surveys, special projects promulgated by FERC, and management initiatives. Participates in the identification and implementation of process improvements and efficiencies, including those related to FERC, SOX and NAESB compliance.
Specialist, Capacity Services	This position is responsible for various functions, including: special projects, training and primary liaison with the Commercial Coordination group and the Commercial Services group, account management, integration of the two legacy groups focusing on training for the offshore pipes, integration of those systems into LINK, administrative responsibilities, and temporarily assuming the responsibilities of Manager, Capacity Scheduling.
Specialist, Entitlements	Responsible for the design and maintenance of customers' entitlement on all Enbridge US gas pipeline systems. Assist LINK group on all entitlement issues. Assist Contract group in reviewing and approval of new and revised contracts. Assist Capacity Management group in pipeline and metering capacity posting.
Sr Advisor Commercial	Resolves issues that might arise relating to: revenue billing; nominations and scheduling; credit; operations; rates and certificates and other commercial issues. Analyzes capacity and operations on various GTM pipelines and storage assets to develop viable market opportunities. Works with internal groups for the development of creative solutions that will address commercial issues raised by customers. Serves as the voice of the customer with other internal groups while balancing the commercial goals and objectives of the company.
Sr Analyst Commercial Contracts (Legal)	Under the direction of the Associate General Counsel for Offshore (Transactions), this position performs the Contract Administration function for the Offshore department of the Gas Transmission and Midstream business unit.
Strategic Advisor Bus Dev	Responsible for working within cross-functional teams to ensure accomplishment of the Company's commercial goals for the Louisiana Onshore Region. Supports the development and execution of strategic planning initiatives within the U.S. Marketing, Southern Region. Responsible for initiation and coordination of all activities relating to existing business relationship management with both the customer base and internal departments for the specified assets. Also responsible for origination, identifying new opportunities to grow business development activities through existing customer relationships or other means deemed necessary by the Director or Vice President.
Strategic Advisor, Business Development	Provides strategic support and management to the Company's business development functions in the south to meet its strategic priorities and objectives.

<p>Supervisor Commercial Contracts</p>	<p>Serves in a lead or managerial role for most assigned job duties, such as customer contracting support / issue resolution, customer training on the contracting process and contracting system, contract administration, contract-related reporting, and contract-related problem resolution and project management. Acts as a liaison between Marketing, Regulatory Affairs, Legal, Credit and other departments with respect to the preparation and administration of new transportation and storage contracts, contract amendments, and discounts and facilitates the implementation of negotiated rate agreements for certain of Enbridge Inc.'s Gas Transmission and Midstream business unit's pipelines and storage facilities. Acts as a liaison between the business community and MIS with respect to the Contracting module of the gas management system. Ensures that new transportation and storage contracts, contract amendments, and discounts are processed in accordance with FERC, SOX and NAESB compliance procedures and controls. Designs, tests, and implements changes to the gas management system contract administration-related programming code. Coordinates regulatory and tariff filings associated with the contract administration process. Performs research, analysis, and coordination of complex customer transactions.</p>
<p>Supervisor, Capacity Services</p>	<p>Supervises a team that is responsible for managing customer transactional activity and problem resolution. Coordinates and resolves issues between internal and external customers as they arise in a timely and effective manner. Responsibilities comprised of assisting customers with complex transactions, with a specific focus on areas related to nominations, confirmations and allocations. Assist customers with developing transportation and storage utilization strategies that can be implemented within their respective contractual entitlements. This includes applying knowledge of FERC Gas Tariff to ensure daily compliance with the current regulatory environment and pro-actively managing customer contract imbalances. The position is the primary back-up to the Manager, Capacity Services. Job titles are in a line of progression with each subsequent level assuming a higher level of competency and responsibility.</p>
<p>System Representative IV, Scheduling and Volume Management</p>	<p>Responsible for the management of aggregate capacity and customer usage on the pipeline system. Charged with the daily scheduling of the pipe and coordination between customer usage and operational availability of capacity. Posts critical capacity notices and monitors informational postings to assure accuracy of the information. Manages system outages, both planned and unplanned, coordinating restrictions with applicable customers and posting relevant information so that compliant customer communication is assured. Troubleshoots customer operational problems/issues and has responsibility to assure that customer receives timely resolution to all discrepancies involving pipeline services. Provides project/regulatory/financial support: annual filings, special projects and initiatives, and tariff compliance. Job titles are in a line of progression with each subsequent level assuming a higher level of competence and responsibility.</p>

Systems Controller I	Monitor the Control Center to ensure the safe and efficient operations of the Enbridge pipeline systems. Make decisions related to operational changes or maintenance activities impacting the pipelines, and ensure communication of such to the Controllers. Provide technical expertise and solutions to specific issues that arise during the shift. Ensure Enbridge is compliant with company policies and government regulations required by PHMSA based on Control Room Management.
Systems Controller II	Continuous monitoring and control of natural gas and natural gas liquids through the gathering, intrastate, interstate and natural gas liquid pipeline systems. Insure each pipeline is operated safely and efficiently. Position encompasses a wide range of responsibilities including customer service, reporting of abnormal operating conditions, responding to alarms per company guidelines, emergency response, and event documentation and reporting.
Systems Controller II	Continuous monitoring and control of natural gas and natural gas liquids through the gathering, intrastate, and natural gas liquid pipeline systems. Insure each pipeline is operated safely and efficiently. Position encompasses a wide range of responsibilities including customer service, reporting of abnormal operating conditions, responding to alarms per company guidelines, emergency response, and event documentation and reporting.
Systems Controller III	Responsible for the continuous monitoring and control of product through the Enbridge regulated pipeline systems. Able to work independently to monitor and adjust system pressures, flow rates and compression requirements. Ensures pipelines are operated in a safe and efficient manner, and in accordance with the FERC, DOT, Control Room Management Plan (CRM), and Company policy and procedures. Position encompasses a wide range of duties involving 24/7 control center operation, emergency response, customer service, and administrative duties.
Vice President, US Gas Control	Responsible for managing the capacity services, capacity scheduling, measurement, LINK®, contracting, and gas control functions for Enbridge's Texas Eastern Transmission, Algonquin Gas Transmission, Maritimes and Northeast, East Tennessee, Sabal Trail, Southeast Supply Header, Enbridge Offshore, Vector, Valley Crossing, and Big Sandy pipeline systems.
Vice President, US Marketing, Northern Region	Overall responsibility and accountability for increasing profitability of the Northern Region of U.S. Transmission business units and the Maritimes' assets in Canada and the U.S. of Enbridge, Inc. Responsible for maintaining the base business through exceptional customer service and increasing revenues through optimization of current assets, developing new business opportunities, and development of current assets.
Vice President, US Marketing, Southern Region	Overall responsibility and accountability for increasing profitability of the Southern Region of U.S. Transmission business units of Enbridge, Inc. Responsible for maintaining the base business through exceptional customer service and increasing revenues through optimization of current assets, developing new business opportunities, and development of current assets.